

# RSM 3091: INNOVATION & TECHNOLOGY

University of Toronto Rotman School of Management PhD Seminar

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Thursdays 9-12 AM in Room 7024

First class Jan 8, Final class Apr 2 | No class on Feb 19

## OVERVIEW

This course is intended to prepare PhD students to write novel research on topics related to innovation. Innovation is a multidisciplinary field: there is interesting work being done in economics, management, sociology, law and history, among others. We will cover the most important theoretical and empirical questions, discuss fundamental background knowledge from the related social sciences, and discuss the appropriateness of various methodologies for tackling open questions in the field. The only technical prerequisite is knowledge of basic game theory and the mathematics necessary to solve those types of models.

## READINGS

Required readings are denoted with a \* in the syllabus. All required reading is made up of articles, except that you need to purchase Joel Mokyr's "Gifts of Athena" and Bruno Latour's "Laboratory Life". Please purchase these as soon as possible.

## ASSIGNMENTS

Each class, I will begin with a 30 minute lecture and occasional forays into data sources of interest, before we discuss the day's reading in earnest.

If you are taking this class for credit, you are obligated to do all of the assigned reading, as well as prepare 10 minute introductions of your share of the papers (to be assigned week-by-week) for your classmates, as well as to write a term paper. For each assigned paper, I will designate a student to prepare a 10 minute discussion about what you see as the important contribution of the paper, your thoughts on why the paper has become influential, and your insight as to flaws or shortcomings which can be modified in follow-up work. This discussion ought help structure the broader discussion of the paper among your classmates. The term paper should essentially contain the germ of a legitimate research paper on an open question in innovation; as you are graduate students, it is not worth your time to work on projects which do not contribute to graduating on time, which is why I assign term papers which might conceivably become part of your dissertation rather than assigning exams.

Grading will be based entirely on the term paper and your contribution to a good classroom environment by properly preparing for each class.

WEEK 1 | INTRO, FUNDAMENTAL MODELS

- 1962 K. Arrow, Economic Welfare and the Allocation of Resources for Invention, In NBER volume The Rate and Direction of Inventive Activity  
*What makes invention an interesting economic problem?*
- 2005 P. Aghion, N. Bloom, R. Blundell, R. Griffith and P. Howitt, Competition and Innovation: An Inverted U Relationship, QJE  
*Moderate levels of competition maximize innovation, theoretically and empirically*
- 1991 G. Grossman and E. Helpman, Quality Ladders in the Theory of Economic Growth, RESTUD  
*Expands differentiated products models to allow quality-improving innovation*
- 1991 S. Scotchmer, Standing on the Shoulders of Giants: Cumulative Innovation and the Patent Law, JEP  
*Qualitative exploration of how cumulativeness interacts with the idea of patent law*
- 1995 J. Green and S. Scotchmer, On the Division of Profit in Sequential Invention, RAND  
*Basic model of sequential invention*
- 2002 D. Acemoglu, Directed Technical Change, RESTUD  
*How do changes in factor prices affect the incentive to innovate?*
- 1973 F. Fisher and P. Temin, Returns to Scale in Research and Development: What Does the Schumpeterian Hypothesis Imply?, JPE  
*How does increasing returns to R&D relate to the size of firm that does R&D*
- 1979 C. Rodriguez, A Comment on Fisher and Temin on the Schumpeterian Hypothesis, JPE  
*Expanding on Fisher and Temin, testing the Schumpeterian hypothesis is even harder*
- 1992 P. Aghion and P. Howitt, A Model of Growth Through Creative Destruction, Ecta  
*The classic model of Schumpeterian Growth*
- WP P. Aghion, U. Akcigit and P. Howitt, What Do We Learn From Schumpeterian Growth Theory?  
*What have we learned from creative destruction models a la Aghion-Howitt?*
- 1986 P. Romer, Increasing Returns and Long-Run Growth, JPE  
*Origin of endogenous growth lit where current knowledge begets future growth*

WEEK 2 | PATH DEPENDENCE, SCIENCE AND TECHNOLOGY, MODELING GROWTH

- 1985 P. David, Clio and the Economics of QWERTY, AER P&P  
*Path dependence can explain QWERTY, though see Liebowitz and Margolis*
- 1990 R. Cowan, Nuclear Power Reactors: A Study in Technological Lock-in, JEH  
*Path dependence based on a minor factor led to dominance of light water reactors*
- 1994 S. Liebowitz and S. Margolis, Network Externality: An Uncommon Tragedy JEP  
*Socially inefficient path dependence is not what happened to the QWERTY keyboard*
- \* 2006 S. Page, Path Dependence, Quarterly Journal of Political Science  
*Great typology of different ways that "path dependence" can be thought of formally*
- 1994 H. Brooks, The Relationship Between Science and Technology, RP  
*Science affects technology in six ways, and technology also feeds back into science*
- \* 1962 R. Nelson, The Link Between Science and Invention: The Case of the Transistor, in NBER Volume The Rate and Direction of Inventive Activity  
*Classic case study of the mutual feedback between science and invention*
- \* 1990 P. Romer, Endogenous Technological Change, JPE  
*Knowledge affects growth like Romer 1986 but also created as an equilibrium choice*
- \* 1999 C. Jones, Growth: With or Without Scale Effects, AER  
*Endogenous growth involves tricky modeling choices to get realistic growth paths*
- 1997 S. Kortum, Research, Patenting and Technological Change, Ecta  
*Why is research output not growing even as we have many more scientists?*
- 2011 R. Goettler and B. Gordon, Did AMD Spur Intel to Innovate More?, JPE  
*Structural examination of how competition spurs innovation along a quality ladder*
- WP B. Jones, The Knowledge Trap: Human Capital and Development Reconsidered  
*More diversity in occupations matters so effect of human capital on growth is large*
- 1942 J. Schumpeter, Capitalism Socialism and Democracy  
*Especially Chapter 7 is the Late Schumpeter on his "creative destruction"*
- 1990 J. Mokyr, The Lever of Riches  
*Legendary book on technology and growth from BC until the modern era*
- 1981 R. Easterlin, Why Isn't the Whole World Developed?, JEH  
*Human capital is a precondition for technology adoption*

WEEK 3 | MANAGING SCIENCE WORKERS, THE FIRM AS AN INNOVATION MACHINE

- 2009 M. Marx, D. Strumsky, and L. Fleming, Mobility, Skills, and the Michigan Non-Compete Experiment, MS  
*Noncompete agreements limit mobility of technically skilled employees*
- \* 2011 O. Sorenson and S. Samila, Non-compete Covenants?: Incentives to Innovate or Impediments to Growth, MS  
*Noncompete agreements are bad for entrepreneurship*
- 2011 J. Singh, and A. Agrawal, Recruiting for Ideas: How Firms Exploit the Prior Inventions of New Hires, MS  
*Not much evidence that you buy another firm's knowledge when you buy a researcher*
- 1994 P. Bolton and M. Dewatripont, The Firm as a Communication Network, QJE  
*How do you organize a firm to get the right information to the right people?*
- 2004 J. Anton and D. Yao, Little Patents and Big Secrets: Managing Intellectual Property, RAND  
*The optimal use of secrecy to protect inventions depends on the size of the invention*
- \* 2011 G. Manso, Motivating Innovation, Journal of Finance  
*Optimal labor schemes for scientists are lenient about failure*
- 1994 J. Lerner and U. Malmendier, Contractibility and the Design of Research Agreements, QJE  
*How to get the research firm you contract with to actually do the research you want?*
- \* 1994 P. Aghion and J. Tirole, The Management of Innovation, QJE  
*Incomplete contracts as an explanation for why R&D is sometimes internal*
- 1989 B. Holmstrom, Agency Costs and Innovation, JEBO  
*Exploration of how mech. design can explain strange-looking R&D contracts*
- 2008 P. Aghion, M. Dewatripont and J. Stein, Academic Freedom, Private Sector Focus, and the Process of Innovation, RAND  
*Give academics autonomy in basic research because it's cheaper*
- 1990 N. Rosenberg, Why Do Firms Do Basic Research (with their own money?), RP  
*By accident, because of agency problems, because they are big or like risk*
- \* 1994 B. Holmstrom and P. Milgrom, The Firm as an Incentive System, AER  
*Performance incentives need bundle with additional organizational features*

WEEK 4 | RECOMBINATION, GPTs, DIRECTING SCIENCE

- 2001 L. Fleming, Recombinant Uncertainty in Technological Search Management, MS  
*Recombinant knowledge across fields is valuable*
- \* 1998 M. Weitzman, Recombinant Growth, QJE  
*Limit to growth is finding new combinations from huge set of existing knowledge*
- \* 2013 B. Uzzi, S. Mukherjee, M. Stringer and B. Jones, Atypical Combinations and Scientific Impact, Science  
*Optimally your work should be weird but not too weird*
- WP A. Galasso and M. Schankerman, Patents and Cumulative Innovation: Causal Evidence from the Courts  
*Patents limit subsequent use in complex fields where many users are small*
- 2014 S. Kaplan and K. Valiki, The Double Edged Sword of Recombination in Breakthrough Innovation, SMJ  
*Uses topic modeling to show recombinant inventions are not breakthroughs*
- 1995 T. Bresnahan and M. Trajtenberg, General Purpose Technologies: Engines of Growth?, Journal of Econometrics  
*Introduces idea of key “general purpose technologies” in history of innovation*
- 2004 N. Rosenberg and M. Trajtenberg, A General Purpose Technology at Work: The Corliss Steam Engine in the Late Nineteenth Century United States, JEH  
*Empirical case of how a GPT leads to growth-inducing reallocation*
- \* 2005 B. Jovanovic and P. Rousseau, General Purpose Technologies, in The Handbook of Economic Growth  
*How did the economy react to the introduction of electricity and IT?*
- \* 1979 N. Rosenberg, Technological Interdependence in the American Economy, Technology and Culture  
*Why is it so hard to find evidence that certain technologies matter for growth?*
- 1997 D. Stokes, Pasteur’s Quadrant  
*Science that is both basic and applied is widespread*
- 2014 D. Acemoglu, U. Akcigit, D. Hanley and W. Kerr, Transition to Clean Technology  
*How can directed technical change theories guide policies to limit climate change?*

WEEK 5 | ENTREPRENEURSHIP

- \* 1996 W. Baumol, Entrepreneurship: Productive, Unproductive, and Destructive, *JBV*  
*Innovators can be socially useful or rent-seekers, and have been both historically*
- 1989 D. Evans and B. Jovanovic, An estimated model of entrepreneurial choice under  
liquidity constraints, *JPE*  
*The classic structural model of entrepreneurship*
- 1979 R. Kihlstrom and J.J. Laffont, A General Equilibrium Entrepreneurial Theory of  
Firm Formation Based on Risk Aversion, *JPE*  
*GE model of risk differences as a driver of entrepreneurship*
- \* 1995 J. Anton and D. Yao, Startups, Spinoffs and Internal Projects, *Journal of Law, Eco-*  
*nomics and Organization*  
*What keeps researchers at a firm who have a good idea from leaving?*
- 2005 P. Gompers, J. Lerner, and D. Scharfstein, Entrepreneurial Spawning, *Journal of*  
*Finance*  
*Entrepreneurs learn from well-suited “spawning” firms*
- 2001 B. Hamilton, Does Entrepreneurship Pay: An Empirical Analysis of the Returns to  
Self-Employment, *JPE*  
*Entrepreneurs make much less money even without adjusting for the additional risk*
- 2013 J. Haltiwanger, R. Jarmin and J. Miranda, Who Creates Jobs? Small vs. Large vs.  
Young, *RESTAT*  
*Young firms, not small firms, are engines of job growth*
- 2011 E. Hurst and B. Pugsley, What do Small Businesses Do?, *Brookings Papers on Eco-*  
*nomics Activity*  
*Most small firms don’t hire or grow, are run by people who want to be their own boss*
- \* 2014 T. Astebro, H. Hurz, R. Nanda and R. Weber, Seeking the Roots of Entrepreneur-  
ship: Insights from Behavioral Economics, *JEP*  
*Risk aversion and overconfidence do not drive entrepreneurship*
- \* 2000 S. Shane and S. Venkataraman, The Promise of Entrepreneurship as a Field of Re-  
search, *AMR*  
*How do entrepreneurs recognize and create opportunities?*

WEEK 6 | GEOGRAPHY OF INVENTION, SPILLOVERS, DIFFUSION

- WP A. Matray, The Local Spillovers of Listed Firms  
*Is agglomeration causally linked to the geographic clustering of innovative activity?*
- 1996 D. Audretsch and Feldman, M, R&D Spillovers and the Geography of Innovation and Production, AER  
*Innovation is much more concentrated geographically than production*
- \* 2013 N. Bloom, M. Schankerman, and J. Van Reenen, Identifying Technology Spillovers and Product Market Rivalry, Ecta  
*Technology spillovers dominate socially-inefficient market stealing*
- 2010 G. Ellison, E. Glaeser, and W. Kerr, What Causes Industry Agglomeration? Evidence from Coagglomeration Patterns, AER  
*Input-output analysis can help identify why industries agglomerate*
- 1992 Z. Griliches, The Search for R&D Spillovers, Scandinavian Journal of Economics  
*Identifying R&D Spillovers has traditionally been incredibly difficult*
- 1993 A. Jaffe, M. Trajtenberg, and R. Henderson, Geographic Localization of Knowledge Spillovers as Evidenced by Patent Citations, QJE  
*Backward patent citations provide evidence for spillovers*
- 2014 S. Kantor and A. Whalley, Knowledge Spillovers from Research Universities: Evidence from Endowment Value Shocks, RESTAT  
*University research instrumented using endowment shocks spills over to industry*
- \* 2010 T. Conley and C. Udry, Learning about a New Technology: Pineapple in Ghana, AER  
*Social network data to examine how a new pineapple technology spreads in Ghana*
- 1957 J. Coleman, E. Katz and H. Menzel, The Diffusion of an Innovation Among Physicians, Sociometry  
*The classic diffusion paper, among doctors in Chicagoland*
- 2010 P. Azoulay, J. Graff Zivin and J. Wang, Superstar Extinction, QJE  
*The premature death of scientific superstars can help measure the effect of local spillovers*
- 2010 D. Comin and B. Hobijn, An Exploration of Technology Diffusion, AER  
*Why does technology take so long to diffuse across countries?*
- \* 1957 Z. Griliches, Hybrid Corn: An Exploration in the Economics of Technical Change, Ecta  
*Examines the rationality of the lagged diffusion of hybrid corn in a classic study*
- 1995 E. Rogers, Diffusion of Innovations  
*Legendary psuedotextbook covering diffusion literature from many different fields*
- 1995 G. Saloner and A. Shephard, Adoption of Technologies with Network Effects, RAND  
*Empirical investigation of the diffusion of a network good*
- \* 2010 J. Evans, Industry Induces Academic Science to Know Less about More, AJS  
*Industry collaboration causes academics to work less deeply and more broadly*

WEEK 7 | PATENTS AND THEIR ALTERNATIVES

- \* 1979 G. Loury, Market Structure and Innovation, QJE  
*The classic "patent race" model and why firms might innovate too much*
- 1980 T. Lee and L. Wilde, Market Structure and Innovation: A Reformulation, QJE  
*A minor but important caveat to Loury's patent race*
- 1982 J. Reinganum, A Dynamic Game of R and D: Patent Protection and Competitive Behavior, Ecta  
*How do patent races change when we allow non-static strategies?*
- \* 2005 M. Lemley and C. Shapiro, Probabilistic Patents, JEP  
*Patents are not that strong in practice*
- 2009 J. Bessen and E. Maskin, Sequential Innovation, Patents, and Imitation, RAND  
*Patents can discourage innovation in cumulative industries like software*
- 1988 E. von Hippel, The Sources of Innovation  
*Many cases of industries where users were the dominant source of new inventions*
- 2011 C. Ponce and E. Henry, Waiting to Imitate: On the Dynamic Pricing of Knowledge, JPE  
*Inventors earn rents by threatening to give away their tech to rivals if no one pays*
- 2012 L. Brunt, J. Lerner and T. Nicholas, Inducement Prizes and Innovation, Journal of Industrial Economics  
*Examines a series of royal society prizes for innovation in the 1800s*
- 2012 G. Weyl and J. Tirole, Market Power Screens Willingness-to-Pay, QJE  
*Benefit of patents versus prizes depends on slope of demand curve*
- \* 1998 M. Kremer, Patent Buyouts: A Mechanism for Encouraging Innovation, QJE  
*Governments should buy patents to reduce deadweight loss, use auction to do it*
- 2002 N. Gallini and S. Scotchmer, Intellectual Property: What is the Best Incentive System, Innovation Policy and the Economy  
*Summarizes literature on alternatives to patents*
- 2008 M. Lemley, The Surprising Virtues of Treating Trade Secrets as IP Rights, Stanford Law Review  
*Trade Secrets actually are a tool for disclosure if policy is optimal*
- 2003 M. Baye and H. Hoppe, The Strategic Equivalence of Rent-Seeking, Innovation and Patent-Race Games, Games and Economic Behavior  
*Rent-seeking games and patent races are simple to analyze*
- 1994 J. Anton and D. Yao, Expropriation and Inventions: Appropriable Rents in the Absence of Property Rights, AER  
*Inventors without patents can earn rents by threatening to make invention public*
- 1986 M. Katz and C. Shapiro, How to License Intangible Property, QJE  
*What goes wrong when firms try to sell to product market competitors?*
- \* 2006 H. Hopenhayn, H. Llobet and M. Mitchell, Rewarding Sequential Innovators: Prizes, Patents and Buyouts, JPE  
*Forcing innovators to set a buyout price optimally rewards sequential innovators*
- WP K. Bryan and J. Lemus, The Direction of Innovation  
*When do firms work on the wrong types of projects?*



WEEK 8 | EMPIRICAL EFFECTS OF PATENTS AND OTHER IP

- WP B. Sampat and H. Williams, How do patents affect follow-on innovation?: Evidence from the human genome  
*Formal IP less harmful if easy to license and IP holders have incentive to do so*
- \* 2014 H. Williams, Intellectual Property Rights and Innovation: Evidence from the Human Genome, JPE  
*Formal IP causes innovations to be used less frequently by downstream users*
- \* 1990 A. Trajtenberg, A Penny for your Quotes: Patent Citations and the Value of Innovation, RAND  
*Patent citations are a useful proxy for the (otherwise highly skew) value of patents*
- 2014 T. Nicholas, Are Patents Creative or Destructive, Antitrust Law Journal  
*Accessible introduction to where patents are particularly appropriate*
- WP T. Nicholas, Scale and Innovation During Two U.S. Breakthrough Eras  
*In 20th century, big firms innovate more, but don't do more creative work*
- 2001 B. Hall and R. Ziedonis, The Patent Paradox Revisited: An Empirical Study of Patenting in the US Semiconductor Industry, 1979-95, RAND  
*Why do firms in some industries say patents don't matter but then use them a ton?*
- 2005 B. Hall, A. Jaffe and M. Trajtenberg, Market Value and Patent Citations  
*Uses Tobin's Q to value patent citations*
- 2012 P. Moser, Innovation Without Patents: Evidence from World's Fairs, Journal of Law and Economics  
*Almost all important innovations in 1800s Britain were not patented*
- \* 2013 A. Hagiu and D. B. Yoffie, The New Patent Intermediaries: Platforms, Defensive Aggregators and Super-Aggregators, JEP  
*The patent market involves many third parties with empirically interesting stories*
- 1997 J. Lerner, An Empirical Exploration of a Technology Race, RAND  
*Reinganum-style patent races do seem to occur in the disk drive industry*
- \* 2005 P. Moser, How Do Patent Laws Influence Innovation? Evidence from Nineteenth-Century World Fairs, AER  
*Uses World's Fair records to show how patent systems affect innovation style*

WEEK 9 | THE SOCIOLOGY OF SCIENCE

- 1996 S. Schaeffer, Making up Discovery, in Dimensions of Creativity  
*Credit for discoveries, or idea of how the discovery came about, are made up ex post*
- \* 1979 B. Latour and P. Woolgar, Laboratory Life: The Construction of Scientific Facts  
(required pp 105-183)  
*Science involves choices by scientists about how evidence is interpreted*
- 2013 M. Bikard, Is Knowledge Trapped Inside the Ivory Tower, Working Paper  
*Uses text scraping to find simultaneous inventions*
- 2010 F. Murray, The Oncomouse that Roared, AJS  
*How do academics react to formal IP restrictions that arrived with the Oncomouse?*
- \* 2011 J. Furman and S. Stern, Climbing Atop the Shoulders of Giants, AER  
*Openness to reuse increases the use of previous knowledge*
- 2010 U. Shwed and P. Bearman, The Temporal Structure of Scientific Consensus Formation, ASR  
*Can we use automated methods to figure out when scientific consensus exists?*
- 2014 R. Funk, Making the Most of Where You Are: Geography, Networks, and Innovation in Organizations, AMJ  
*Optimal organization structure may be cohesiveness-inducing or not*
- \* WP R. Funk and J. Owen-Smith, A Dynamic Network Approach to Breakthrough Innovation  
*How can we identify "breakthrough innovations" in the data?*
- 1957 R. K. Merton, Priorities in Scientific Discovery: A Chapter in the Sociology of Science, AJS  
*Priority disputes are widespread*
- 2001 J. Owen-Smith, Managing Laboratory Work through Skepticism: Processes of Evaluation and Control, ASR  
*Skepticism is used for control and not simply evaluation*
- \* 2001 A. Hargadon and Y. Douglas, When Innovations Meet Institutions: Edison and the Design of the Electric Light, ASQ  
*Design helps the acceptance of radical innovations*
- 2004 R. Burt, Structural Holes and Good Ideas, AJS  
*Knowledge "brokers" in organizational structural holes find it easier to move new ideas*

WEEK 10 | FIRM STRATEGY

- \* 1990 W. Cohen and D. Levinthal, Absorptive capacity: a new perspective on innovation and learning, ASQ  
*Scientists within the firm help you find opportunities outside the firm*
- \* 2014 J. Gans, D. Hsu and M. Marx, Dynamic Commercialization Strategies for Disruptive Technologies: Evidence from the Speech Recognition Industry, MS  
*When should you wait for potential disruptors to try things out and then buy them?*
- 2002 J. Gans, D. Hsu and M. Marx, When Does Start-Up Innovation Spur the Gale of Creative Destruction?, RAND  
*Why don't disruptors just sell out to incumbents and thus maximize joint profits?*
- 2003 J. Bessen, Technology and Learning by Factory Workers: The Stretch-Out at Lowell, 1842, JEH  
*Worker tenure is important when learning curves are important*
- WP A. Agrawal, A. Goldfarb and F. Teodoris, Does Knowledge Accumulation Increase the Returns to Collaboration? Evidence from the Collapse of the Soviet Union  
*Evidence that science is done in teams more often now because science is simply harder*
- WP C. Catalini, How Does Co-Location Affect the Rate and Direction of Innovative Activity?  
*Being physically proximate, at the level of an office, matters for productivity*
- WP D. Acemoglu, U. Akcigit and M. A. Celik, Young, Restless and Creative: Openness to Disruption and Creative Innovations  
*Places that allow young managers to rise quickly also do more radical innovation*
- \* 1986 D. Teece, Profiting from Technological Innovation, RP  
*You need "complementary assets" if you want to make money from inventions*
- 2009 B. Jones, The Burden of Knowledge and the Death of the Renaissance Man, RESTUD  
*Science is getting harder and people rationally are specializing more*
- 2004 S. Stern, Do Scientists Pay to Be Scientists?, MS  
*Scientists turn down higher salaries if they cannot publish their work*
- 2002 J. Anton and D. Yao, The Sale of Ideas: Strategic Disclosure, Property Rights and Contracting, RESTUD  
*Partially disclose your idea to make it easier to sell*
- \* 1993 R. Henderson, Underinvestment and Incompetence as Responses to Radical Innovation, RAND  
*Existing firms fail to exploit radical innovations for neoclassical and org. reasons*

WEEK 11 | ONE MILLION BC TO THE INDUSTRIAL REVOLUTION

- \* 1997 P. Temin, Two Views of the British Industrial Revolution, JEH  
*Was the IR broad or simply driven by a few small industries?*
- 1999 J. Mokyr, Editor's Introduction: The New Economic History and the Industrial Revolution  
*A lengthy summary of how science and technology drove the IR in Mokyr's View*
- \* 2002 J. Mokyr, The Gifts of Athena (required pp 1-77)  
*Diffusion of useful knowledge, not its creation, was essential in modern growth*
- 2009 R. Allen, The Industrial Revolution in Miniature: The Spinning Jenny in Britain, France, and India, JEH  
*The IR did not happen in Britain simply because Britain had better inventions*
- \* 2000 O. Galor and D. Weil, Population, Technology and Growth: From Malthusian Stagnation to the Demographic Transition and Beyond, AER  
*Famous Unified Growth Model of Malthusian and Post-Malthusian eras*
- 1993 M. Kremer, Population Growth and Technological Change: One Million B. C. to 1990, QJE  
*Can Romer-style endogenous growth explain the long long long run of history?*
- \* 1960 A. E. Musson and E. Robinson, Science and Industry in the Late Eighteenth Century, EHR  
*What did the technological world look like at the dawn of the IR?*
- 1994 J. De Vries, The Industrial Revolution and the Industrious Revolution, JEH  
*Increase in labor supply and market production preceded Industrial Revolution*
- 2005 G. Clark, The Condition of the Working-Class in England, 1209-2004, JPE  
*Changes in fertility and economy-wide income preceded the Industrial Revolution*
- 1978 G. N. Von Tunzelmann, Steam Power and British Industrialization to 1860  
*Steam was not critical to the British IR*
- 2004 N. Crafts, Steam as a General Purpose Technology: A Growth Accounting Perspective, EJ  
*Empirics show steam power can only explain tiny portion of TFP growth during IR*
- 1962 A. Gerschenkron, Economic Backwardness in Historical Perspective  
*Series of essays on European growth which suggest growth paths were not identical*

WEEK 12 | THE SECOND IR, USING HISTORY AS AN APPLIED ECONOMIST

- \* 1990 P. David, The Dynamo and the Computer, AER P&P  
*Electricity took long time from invention to impact; similar story for the computer?*
- \* WP J. Mokyr, C. Vickers and N. Ziebarth, Technological Anxiety and the Future of Economic Growth: Is This Time Different?  
*Is the rise of robotics and AI a different phenomenon from Industrial Revolutions?*
- 1987 G. Clark, Why Isn't the Whole World Developed? Lessons from the Cotton Mills, JEH  
*Is culture important for the early modern income differences?*
- 1990 G. Wright, The Origins of American Industrial Success, 1879-1940, AER  
*Exploitation of natural resources helps explain the rise of America*
- 1993 B. Z. Kahn and K. Sokoloff, 'Schemes of Practical Utility': Entrepreneurship and Innovation Among 'Great Inventors' in the United States, 1790-1865, JEH  
*Great inventors in early modern era actively pursued market opportunities*
- 2015 W. W. Hanlon, Necessity is the Mother of Invention: Input Supplies and Directed Technical Change, Ecta  
*Civil War cotton price changes affect types of cotton-using inventions*
- \* 2012 A. Nuvolari and J. Sumner, Inventors, Patents and Inventive Activities in the English Brewing Industry, 1634-1850, BHR  
*Invention of Porter is a great example of collective invention*
- \* 2013 N. Lamoreaux, K. Sokoloff and D. Sutthiphisal, Patent Alchemy: The Market for Technology in US History, BHR  
*Active sales markets for patents are not a new phenomenon*
- 1983 R. Allen, Collective Invention, JEBO  
*In new industries collective sharing of knowledge has long been common*
- 2011 R. Richter and J. Streb, Catching Up and Falling Behind: Knowledge Spillover from American to German Toolmakers, JEH  
*How does "stealing machines" in a country today affect innovation tomorrow?*
- 2006 N. Lamoreaux, M. Levenstein and K. Sokoloff, Mobilizing Venture Capital During the Second Industrial Revolution: Cleveland, Ohio 1870-1920, Capitalism and Society  
*Something looking very much like venture capital existed in the late 1800s*